



Is it time for a Coupa tune up?

Coupa is *the* tool in the procure-to-pay (P2P) toolbox, spanning every business activity from initial supplier research and negotiations to invoicing and final payment for goods received. Now that Coupa is engrained in your organization, why not take a fresh look and see where thoughtful calibration can get you even more ROI? After all, evolution is natural!

As your organization grows and evolves, so do your processes—and not always for the better. Regular reviews should happen, and any manual processes weeded out. They create an array of tactical issues and reduce visibility into status, cost, and performance. Fraud, overpayments, and operational waste are tougher to spot and address too.

It's a common problem. A recent survey of procurement professionals showed that:

 **60%**
OF RESPONDENTS
want to improve visibility
across business spending

 **TOP CHALLENGE**
respondents face
is manual data entry
and inefficient processes

Our takeaway? Whatever the maturity of your P2P operation with Coupa, there's opportunity to reduce friction and create better experiences. That's where ClearSulting can help. Our focus is on eliminating unnecessary steps, optimizing the ones you need, and automating where possible across the P2P continuum.

Touchless, timely, and trusted P2P

Freeing up your people for value-added activities is but one goal when transforming your approach to P2P. Another is realizing the efficiency, accuracy, and control you need to drive procurement, finance, and technology excellence. Add in ClearSulting's business awareness and process expertise and you're well on your way to a digitized—and maybe even touchless—P2P operation with the help of Coupa.

Our Procure-to-Pay offerings include:

- Technology strategy and readiness
- P2P visioning and execution
- Coupa implementation, process integration, and optimization
- Overall process improvement
- Overpayments analysis and reduction
- Vendor optimization and enablement
- Enhanced data visualization and reporting
- Governance strategy
- Digital center of excellence

Why work with us?

We start by understanding the why behind your organization's P2P challenges. From there we find ways to streamline processes, realize savings, and implement technology solutions in alignment with your existing landscape. ClearSulting brings:

- Extensive experience across the source-to-pay pillars
- A business-led and technology-enabled approach to realizing touchless procurement
- A team that works side by side with you and is motivated by what we do and how we do it
- The right combination of resources, expertise, and methodology

Our P2P best practices at your fingertips



SUPPORTED BY 

Business awareness

- Map out a journey to your future state procurement process
- Understand downstream payments, along with upstream sourcing, invoicing, master data, and more

Process excellence

- Get to the root cause of your P2P issues
- Live at the intersection of best practices and leading technology
- Operate simpler, faster, and smarter

Data and governance strategy

- Maximize controls, minimize bureaucracy, and eliminate waste
- Use data and analytics to quickly and efficiently make forward-looking decisions

Get started.

If you're ready to reduce friction and create better experiences with your Coupa implementation, let's talk.

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