



## When less is more

Between invoice entry and setting account codes and approvers, day-to-day procurement tasks can stack up, leaving little time to make strategic decisions that push your business further. To get a better grip on reporting and data analytics, many procurement and finance leaders are looking to AP automation.

With AP automation, your invoices are generated automatically and flow from a unified source-to-pay platform. This means you can:



▶ Get full visibility into your business spend



▶ Move faster and take advantage of discounts for early payments



▶ Match invoices against purchase orders — and easily flip purchase orders into invoices



▶ Focus on exceptions and strategic initiatives



▶ Understand where your money is going

### How to get there

Process improvement transformations like this require alignment across multiple parties. Here are a few tips to set you up for success:

#### 1. GET A GRIP ON YOUR SPEND POLICIES

Have a framework in place for how spend is to be managed, noting the controls that are required. Then, translate that into the system that will be leveraged for automation.

#### 2. CHALLENGE THE STATUS QUO

Technology lets you move faster—but doing the same manual processes in a new platform won't fix anything. Challenge the current process and flow to define what's needed going forward.

#### 3. ACKNOWLEDGE PROCESS IMPACTS

Have a clear understanding of how new processes will affect your stakeholders, end users, and suppliers. Know where to go to approve or submit an invoice, and how to communicate and manage changes.

#### 4. KNOW YOUR DATA

Data is key. A few categories to focus on include suppliers, users, approvers, invoice numbers, commodities, and GL accounts.

No matter your needs, we've got you covered.

## AP automation might be right for you if:

- You feel there are “never enough” resources to enter paper invoices
- You manually record accruals and often lean on guesswork
- You rely on research to determine invoice owners and accounting details
- You struggle to identify duplicate invoices until after the fact
- You struggle to pay invoices on time and your days payable outstanding (DPO) is not optimal
- You can't see the strategic path forward
- You find errors from manual entry

## A dynamic duo

Now that you've got your spend policies and data in order, that's where we come in. Coupa is the leading Business Spend Management platform, and ClearSulting is your way forward. We'll help you get it right as you take the first step towards a touchless process for S2P.



### COUPA

Coupa is the cloud-based Business Spend Management platform that unifies processes across supply chain, procurement, and finance functions. Coupa empowers organizations around the world to maximize value and operationalize purpose through their business spend.

### CLEARSULTING

We have extensive finance experience backed by a pragmatic implementation approach that achieves your objectives. Our leading practices unite resources, expertise, and methodology, and were developed while supporting some of the most mature finance organizations in the world.

## Creating positive change through digital finance

Our innovative problem solving and proven technology workflows help finance and procurement leaders embrace digital to become better business partners. Acting as a link across your business, we connect your vision with the processes, technology, and systems that yield success. We offer digital reporting, enterprise performance management, finance effectiveness, financial close, risk advisory, and treasury services that take a digital-minded approach to push your business further.

## Get started

When you're ready to simplify your business spend and move to a touchless world, we're here.

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▶ [www.clearsulting.com/coupa](http://www.clearsulting.com/coupa)

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